

# *DAY ONE DISCUSSION*

\* COMPLIANCE ISSUES

*deletions, warnings*

\* CONTRACT NOTES

# *DAY ONE DISCUSSION*

- \* COMMUNICATION  
STANDARDS
- \* TASK REQUESTS

PRODUCT AVAILABILITY  
\* CAMEL MENTHOL  
\* INVENTORY CONTROL  
\* PCD LOADS

# *PRODUCT AVAILABILITY*

\*WHAT ARE WORKPLAN  
PROMOTIONS (DPC.VAP)  
ORDERBOOKS PREBOOKS

# *PRODUCT AVAILABILITY*

\*WINSTON BASE

DORAL

CAMEL

PROMOTION EXECUTION  
\* SALEM DEFENSE  
\* PRICING  
\* PRESTICKERING

PROMOTION EXECUTION  
\*ACCRUAL FOR 1997  
\*WORKPLAN FOR 1997